



# EHR & Practice Management Consultants

## Decreasing Your Medical Malpractice Rates

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Congratulations, if you are interested in this service that means you already have made all critical decisions. System selection can be tricky but if done correctly you can reap the rewards that insurance carriers are offering. After purchasing, implementing, and having meaningful use of your electronic health records system (EHR) your practice may be further rewarded by having a reduction in its medical malpractice rates depending on the system you have chosen and the medical malpractice carrier of your providers. If your decision on a system was made correctly and you are meaningfully using the system from an insurance perspective your risk of malpractice has decreased tremendously. Our consultants are comprised of former EHR sales reps and have experience in negotiating medical malpractice rates with a variety of insurance companies. Our consultants work with your vendor, your carrier, and your practice to submit all the correct documents to work towards getting you the best discount possible for using a qualified EHR system. Not all EHR systems are the same and not all qualify but if there is any chance of lowering your rates we can work to get you these savings that will only need negotiating once that will reap your rewards every year.

It is commonly known that paper charts are not the most effective way of tracking and improving patient progress. There is much room for error and as a practice grows the flaws become magnified. Many practices like yours make changes towards the future. Unfortunately, after implementation of a qualifying record keeping system malpractice carriers don't automatically lower your rates. Instead they continue to charge high risk amounts to low risk practices, now there is something there you can do. Considering your risk for medical malpractice has decreased substantially, that gives us the bargaining power with the insurance companies to reduce these already high rates.

Our consultants have gone out of their way in the past to help their clients reduce their rates after purchasing their system. Now they stepped away from the selling these systems to help practices like yours stop these insurance carriers from bleeding your pocket books. Please contact us so our team can determine your savings, factors such as non-qualifying system and non-meaningful use may hinder our ability to perform. Our service is billed based on performance, the amount we save you and not the hours we put in. Our System Assessment and advisory is complimentary if service cannot be performed please see *"Payment Schedule Terms and Conditions."*

# Pricing

## Medical Malpractice Rate Negotiations

We will only charge a one-time fee that is based on your 1<sup>st</sup> year savings, even though, you will have yearly ongoing savings with the discount we are able to negotiate for you.

- 15% of total amount saved off of insurance premiums over the 1<sup>st</sup> year

# Payment Schedule

## Terms and Conditions

### No Results No Charge

Our service will only be billed if we can decrease your Medical Malpractice Rates, factors such as non-qualifying system, non-meaningful use of systems, or non-negotiable insurance firms can hinder our ability to perform, in that case there will be no charge to you group.

There is **no down payment required**, when negotiations are finalized we will invoice your practice for services rendered. The Total balance is to be paid within 15 days after final invoice date. If there are any questions regarding this agreement please contact our office at (800)376-0212 ext. 1 or email us at [VanessaRose@ehrpmc.com](mailto:VanessaRose@ehrpmc.com)

# Acceptance

On behalf of EHR & Practice Management Consultants (EHRPMC) we look forward to assisting you and your practice/facility in the healthcare marketplace. Please indicate, by signing below and return by fax to 847-779-0348.

**Approved by name** \_\_\_\_\_ **Date** \_\_\_\_\_

**Approved by Signature** \_\_\_\_\_

**Practice Name** \_\_\_\_\_

*Thank you for considering us in your attempt to lower your Medical Malpractice Rates!*